

## Members Only Buying Power Programs

*Helping to Improve PIM Members' Bottom Line*

**Adobe:** An unusual discount for an extremely popular product. PIM/PIA/GATF members receive a 15% discount off of list prices for all Adobe software, books and training. Visit the PIM Members Only site at [www.pmn.org](http://www.pmn.org) for the Adobe Buying Power link.

**Asset Recovery Corporation:** PIM members receive a discount on recycling computers and electronics. ARC offers comprehensive value recovery programs in addition to managing the environmental, security and legal risks associated with technology disposal. Contact Marshall Johnson at 612-602-0789.

**Business AdvantEdge:** Save on products and services available through Office Depot, UPS, DHL and many more! Call 800-734-3343 to request your member sign-up form.

**FedEx Shipping:** Being a member of PIM gives you access to a variety of discounts using FedEx. Some members are saving as much in the program as they pay in membership dues. Shipping discounts include up to 26% off FedEx Express delivery, up to 15% off FedEx Ground delivery and up to 60% on FedEx Freight. It's easy to sign up or convert your existing FedEx account. Contact a FedEx Association Advantage<sup>®</sup> Specialist at 800-475-6708.

**OfficeMax:** The OfficeMax Partnership Advantage (sm) program offers the best prices you can find on products you use the most. Call 877-633-2MAX and choose option 4. Indicate you are a member of PIA/GATF and want to sign up for the Partner Advantage Program.

**Pohlad Foundation/PIM Education Foundation:** The PIM student internship program is available during the summer months. The program reimburses PIM members for intern wages up to \$1200. That's direct ROI on your PIM membership dues!

**Seaton, Beck & Peters, P.A.:** PIM members receive a \$100 discount on Seaton, Beck & Peters' one-print package for a complete employee handbook, hiring, discipline and employee-related materials. Call 952-921-4606 and mention you are a member of PIM to receive the discount.

**Semper International:** PIM members receive a discount on Semper services including flexible staffing options, flexible to hire and direct hire placement. Call Doug Hendrix at 651-636-5711.

**Street Fleet Courier:** Street Fleet offers a minimum 15% discount on dock trucks, full-size vans, SUVs and downtown bikes. Call Erich Kline at 612-312-1797 and tell them you are a member of PIM.

**SuperFleet:** The SuperFleet program allows PIM members to receive a discount on the purchase of fuel at participating SuperAmerica, Marathon and Speedway stores. To sign up for SuperFleet call Shelly Branson at 651-454-7776, ext. 208.

**PIA/GATF Bookstore:** PIM members receive "Members Only" pricing on every book purchased from the PIA/GATF Bookstore. The link can be accessed at [www.pimn.org](http://www.pimn.org), click on "Bookstore."

**Xerox:** Since 1992 Xerox has provided PIM/PIA/GATF members with the maximum association discount on Xerox equipment purchases. If you are looking at digital printing, wide format or multi-function devices, consider Xerox solutions. Call 800-ASK-XEROX, ext. 742, or contact your local Xerox representative. Be sure to reference the PIA/GATF contact number 0707168.

**PIM Insurance Services:** Free insurance consultations - group health; long and short-term disability; group life; group dental; and retirement plans. Contact Greg Mergens at [gmergens@pimn.org](mailto:gmergens@pimn.org) or 651-789-5506.

**PIM Environmental, Health and Safety Consultations:** Great Printer Environmental Initiative certification; OSHA requirements; and environmental compliance. Contact Paul Gutkowski at [paulg@pimn.org](mailto:paulg@pimn.org) or 651-789-5505.

**PIM Resume and Job Posting Services** Contact Reva Stephenson at [rstephenson@pimn.org](mailto:rstephenson@pimn.org), 651-789-5500.

*For additional information on National Buying Power Programs, visit [www.gain.net](http://www.gain.net) or call 800-910-4283, ext. 837.*