



## *Members Only* **Buying Power Programs**

*Helping to Improve PIM Members' Bottom Line*

**Adobe:** An unusual discount for an extremely popular product. PIM/PIA members receive a 15% discount off of list prices for all Adobe software, books and training. Visit the PIM Members Only site at [www.pmn.org](http://www.pmn.org) for the Adobe Buying Power link.

**Business AdvantEdge:** Save on products and services available through Office Depot, UPS, DHL and many more! Call 800-734-3343 to request your member sign-up form.

**Color Logic:** PIM members receive 10% discount. The system uses Color-Logic Silver ink with your traditional CMYK inks, to create 250 unique metallic colors and a variety of special effects for printed marketing materials.

[www.color-logic.com](http://www.color-logic.com) 513.258.0047 [sales@color-logic.com](mailto:sales@color-logic.com).

**FedEx Shipping:** Some PIM members are saving as much in the program as they pay in membership dues. Shipping discounts include up to 26% off FedEx Express delivery, up to 15% off FedEx Ground delivery and up to 60% on FedEx Freight. It's easy to sign up or convert your existing FedEx account, just call 800-475-6708.

**Lee F. Murphy Insurance:** Business insurance services, including: property and liability, business auto, workers' compensation, errors and omissions. Contact Eric Klein at 651-294-0732 or [eklein@leefmurphy.com](mailto:eklein@leefmurphy.com).

**OfficeMax:** The OfficeMax Partnership Advantage (sm) program offers the best prices you can find on products you use the most. Call 877-633-2MAX and choose option 4. Indicate you are a member of PIA and want to sign up for the Partner Advantage Program.

**PIA Bookstore:** PIM members receive "Members Only" pricing on every book purchased from the PIA Bookstore. The link can be accessed at [www.pimn.org](http://www.pimn.org), click on "Bookstore."

**Pohlad Foundation/PIM Education Foundation:** The PIM student internship program is available during the summer months. The program reimburses PIM members for intern wages up to \$2200. That's direct ROI on your PIM membership dues! Contact Kris Davis, [kristinp@pimn.org](mailto:kristinp@pimn.org), 651.789.5508.

**Seaton, Beck & Peters, P.A.:** PIM members receive a \$100 discount on Seaton, Beck & Peters' one-print package for a complete employee handbook, hiring, discipline and employee-related materials. Call 952-921-4606 and mention you are a member of PIM to receive the discount.

**Semper International:** PIM members receive a discount on Semper services including flexible staffing options, flexible to hire and direct hire placement. Call Doug Hendrix at 651-636-5711.

**Street Fleet Courier:** Street Fleet offers a minimum 15% discount on dock trucks, full-size vans, SUVs and downtown bikes. Call 612-312-1797 and tell them you are a member of PIM.

**SuperFleet:** The SuperFleet program allows PIM members to receive a discount on the purchase of fuel at participating SuperAmerica, Marathon and Speedway stores. To sign up for SuperFleet call Shelly Branson at 651-454-7776, ext. 208.

**TechMechanics:** Tech Mechanics provides full service IT solutions to businesses of all sizes that depend on computers for their daily operations (PC and Mac systems). Discounts on services for PIM members. Contact: [info@techmechanics.net](mailto:info@techmechanics.net), [www.TechMechanics.net](http://www.TechMechanics.net), 763.519.2754.

**Three-Five:** The largest and most specialized sales tax recovery firm in MN and the surrounding area, addressing an estimated \$150-\$200 million left unclaimed annually by MN corporations. When finished with a review, no tax is paid in error, and available refunds due are received. There is no staff time involvement and no risk to their contingent based service.

**UPS Freight:** Save 70% on freight rates, and more depending on volume and competitive environments. Contact **866.443.9303, ext. 4081, [associations@upsfreight.com](mailto:associations@upsfreight.com)**. Note in your email that you are a member of PIM.

**UPS Ground:** Save 70% on freight rates, and more depending on volume and competitive environments. Contact **866.443.9303, ext. 4081, [associations@upsfreight.com](mailto:associations@upsfreight.com)**. Note in your email that you are a member of PIM.

**Xerox:** Since 1992 Xerox has provided PIM/PIA members with the maximum association discount on Xerox equipment purchases. If you are looking at digital printing, wide format or multi-function devices, consider Xerox solutions. Call 800-ASK-XEROX, ext. 742, or contact your local Xerox representative. PIA contact number 0707168.

**your UTILITY WATCHDOG:** There is no charge unless a rebate and lower rate is secured from your utility company. Contact Valdi Stefanson for a utility audit, **[valdistefanson@gmail.com](mailto:valdistefanson@gmail.com), 651.462.4497**.

**AmeriPride Services:** PIM members receive 2 weeks of free service, a free logo floor mat, and a 20% discount on catalog orders when signing up for services with AmeriPride. Contact Eric Garten, Sales Manager, 612.362.0353.

**March Mobile:** A complete mobile website solution to make your website information available to smart phone users searching for businesses, responding to ads and doing business on the mobile web. Call 762.515.6511, and indicate you are a member of the Printing Industry Midwest for the best pricing.

**PIM Resume and Job Posting Services** Contact Reva Stephenson at [rstephenson@pimn.org](mailto:rstephenson@pimn.org), 651-789-5500.

*For additional information on National Buying Power Programs, visit [www.printing.org](http://www.printing.org), or call 800-910-4283.*

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